



# 2025 Annual Impact Report

Prepared by:

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Villa Therese  
Board of Directors

*A Note from our Executive Director*

## Meeting the Moment: Growth, Access, and Stewardship



Mark McDonald  
Executive Director

Friends of Villa Therese,

In 2025, Villa Therese Catholic Clinic met unprecedented community demand—expanding access, increasing patient volume, and strengthening partnerships that align with our faith-based mission—while stewarding resources responsibly to deliver care where it was needed most. At the heart of this work is a simple truth: access to healthcare is a matter of human dignity, and thousands of our neighbors rely on the Clinic when they have nowhere else to turn. What we witnessed this year was not a momentary surge, but a clear and sustained signal: our community is seeking care, trust, and continuity at levels we have not seen before. Patients came to us not only for medical, dental, and vision services, but for dignity, stability, and the assurance that care would not be out of reach because of cost or circumstance.

This year marked one of the most significant periods of growth in our history. We served more patients than ever before, expanded services to meet complex and chronic health needs, and deepened partnerships with providers, hospitals, volunteers, and community organizations. Each expansion was intentional and mission-driven, grounded in the reality that access gaps are widening and that our role as a safety-net clinic continues to evolve. With every new partnership and service line, we worked to ensure that growth translated into meaningful, measurable impact for the people we serve.

As we responded to this rising demand, our financial picture reflected the realities of rapid expansion. The increase in patient volume and services required upfront investment, resulting in a planned operating loss. This was not a failure of stewardship, but a reflection of disciplined decision-making in service of our mission. We closely monitored costs, improved efficiency where possible, and remained transparent and accountable in how resources were deployed—prioritizing patient care while laying the groundwork for long-term sustainability. **Entering 2026, Villa Therese has implemented tighter expense monitoring, refined service mix decisions and diversified revenue strategies.**

Looking ahead, the need before us is both urgent and hopeful. The impact detailed in this report is made possible by the generosity, trust, and partnership of our supporters. As demand continues to grow, so too must the community of individuals and organizations committed to ensuring that access to healthcare does not define a person's future. Together, we can sustain this momentum, strengthen our foundation, and continue delivering care without barriers to those who need it most.

In health,

A handwritten signature in black ink, appearing to read "Mark McDonald".



# 2025 AT A GLANCE



## 231% Increase

In 2025, average patient volume across our three clinics increased by 231% compared to 2024, allowing more patients to access critical care.

## Expanded Clinical Services

- In-house lab draws and results
- Increased point of care testing
- Free eyeglasses with vision visit
- Healthcare case management
- 90 Day safety net chronic care medication coverage
- Vaccine programs for adults
- Mobile and Outreach Clinics
- Emergency Food Assistance
- MORE!



## 1300+

## Volunteer Hours

From physicians to nurses, dental staff and additional administrative staff, our dedicated volunteers helped impact so many lives!



## \$460,000+

## Medical, Dental and Vision Services provided

In 2025, Villa Therese Clinic delivered an estimated \$460,000+ in medical, dental and vision care value, reflecting not only clinical visits, chronic care medications and prescription lenses but the full infrastructure required to provide access, continuity, and coordination of care for uninsured patients.



## ~\$411 per patient cost\*

Achieving our lowest per-patient cost in at least 6 years demonstrates strong stewardship by showing that growth was accompanied by increased efficiency. Even as patient volume and service complexity rose, we delivered care more effectively, ensuring that each dollar supported more access, more outcomes, and more impact.



This estimate reflects the fair market value of visits, diagnostics, services and care coordination that patients would otherwise pay out of pocket for.

\*Cost reflects total operating expenses divided across all patient encounters, providing conservative and transparent measurements of efficiency.

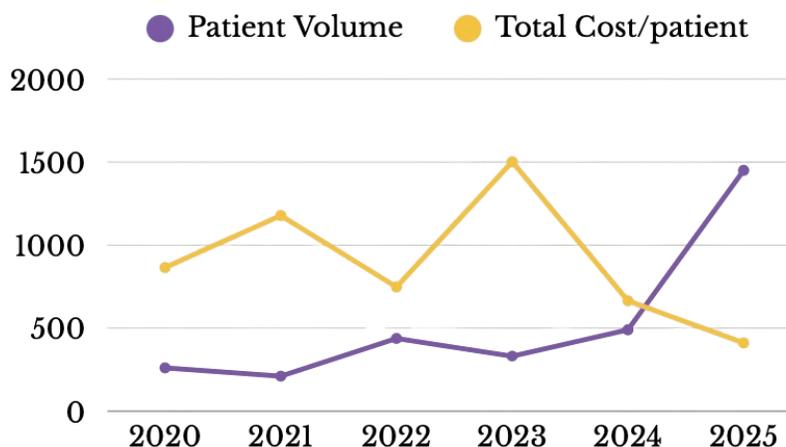
# Community Need & Why 2025 Was Different

The growth experienced by Villa Therese Catholic Clinic reflects changing conditions in our community. Rising numbers of uninsured and underinsured individuals, combined with limited provider availability and long wait times across the region, have narrowed access to care through traditional channels. As these pressures intensified, Villa Therese became a critical access point for patients who would otherwise delay or forgo care altogether.

Compounding this demand is the increasing acuity and complexity of patient needs. More patients are arriving with advanced chronic conditions, unmanaged health concerns, and layered social and economic challenges that directly affect health outcomes. Broader economic pressures and policy shifts have further strained access to affordable care, pushing more families into difficult choices between basic necessities and medical treatment. These forces are ongoing and unavoidable—and they underscore why sustained and expanded community support is essential to ensure that care remains available, timely, and accessible for those who need it most. Behind each of these pressures is a person delaying care, living in pain, or risking long-term illness simply because cost remains a barrier.

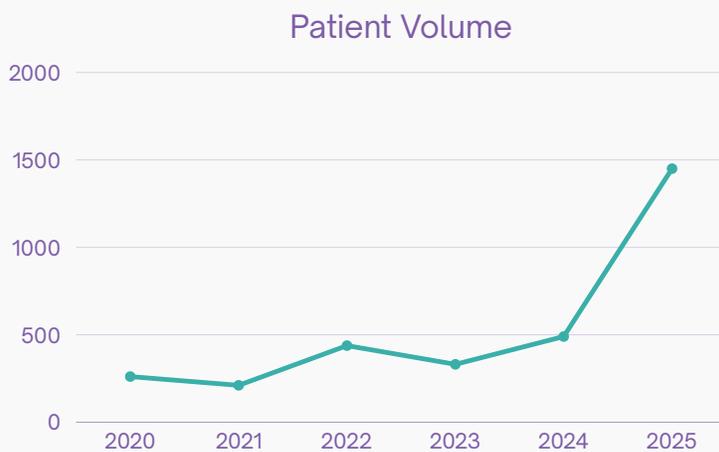
Against this backdrop of rising demand and increasing patient complexity, **how we steward each dollar matters more than ever**. In 2025, Villa Therese Catholic Clinic achieved a critical operational milestone: **our cost per patient reached its lowest point in six years, even as patient volume and services expanded**. This means every contribution now stretches further—supporting more visits, more services, and more coordinated care for patients with fewer alternatives. At a time when need is accelerating and resources are strained across the healthcare system, this efficiency ensures that donor support is not just meeting demand, but doing so responsibly, sustainably, and with measurable impact.

**Our growth occurred under strengthened executive leadership and board governance, focused on accountability and sustainability.** Growth was phased intentionally, with service expansion tied to staffing capacity, cost controls, and board oversight.



# Medical Clinic

In 2025, our Medical Clinic experienced transformative growth—expanding both who we serve and how we serve them. In response to rising community need, we significantly increased patient volume while broadening our scope of services to include in-house lab testing, short-term medication support, and healthcare case management that helps patients navigate complex medical and social barriers. These additions allow us to address urgent needs in a single, coordinated visit—reducing delays in care and preventing avoidable health crises. Thanks to the generosity of our donors, we delivered high-quality, compassionate care to more patients than ever before while maintaining disciplined stewardship and lowering our cost per patient. Your support made it possible for the Medical Clinic not only to grow—but to grow responsibly, efficiently, and with lasting impact for our community.



Our patients now receive same-day results for lab testing, meaning treatment can begin immediately. This results in coordinated care management and helps avoid conditions turning into crisis.

Improved patient outcomes. Systemic burden relief.

## Service Expansion

66% of patient visits include some aspect of our expanded clinical services



Volunteer Hours

1300+

2X

Our patients are twice as likely to remain compliant with their medical plan with coordinated case management.

# Vision Clinic

In 2025, our Vision Clinic expanded far beyond our walls—bringing sight-saving care directly to communities across Northern New Mexico. Through mobile and pop-up clinics, we provided eye exams, screenings, and no-cost glasses, lenses, and frames, ensuring that cost was never a barrier to clear vision. Strategic partnerships amplified this impact, including a dedicated eye clinic with the La Fonda Foundation serving hospitality workers and vision screenings for international artists participating in the International Folk Art Market. These efforts allowed us to meet people where they live and work—restoring vision, supporting livelihoods, and strengthening community health through collaborative, mission-driven care.

Villa Therese Clinic and Golden Spread - July 8<sup>th</sup>, 2025

## FREE EYE CARE FOR UNION COUNTY - IMPACT REPORT

On July 8<sup>th</sup>, 2025, Villa Therese Catholic Clinic partnered with Golden Spread Community Coalition to provide free eye care to Union County residents. This initiative represents the strength of two organizations who have forged a partnership to provide basic eye care to NE New Mexico friends.

Here are some of the stats:

- 24** Eye Exams performed in one clinic day.
- \$8,400** worth of exams and prescription glasses and readers provided.
- 24** Pairs of prescription glasses and readers give to patients. **FOR FREE**

**Snapshots!**

Villa Therese wants to give thanks to Rusty Kohler and Spread Coalition for partnership and lending space to make this

## VILLA THERESE and La Fonda Foundation!

### Eye Clinic Impact Report:

- 33 FREE EYE EXAMS**  
The Villa Therese team completed 33 basic eye screenings in one afternoon, in conjunction with the La Fonda Foundation!
- 45 PAIRS OF GLASSES**  
45 pairs of glasses, including 22 pairs of readers, 11 pairs of prescriptions glasses and 12 pairs of bifocals, provided **COMPLETELY FREE!**
- >\$10,400 VALUE**  
In one afternoon, Villa Therese and The La Fonda Foundation were able to provide over \$10k in value to hospitality workers. Ensuring healthy vision not only improves quality of life, but keeps our local economy running as well!



Villa Therese Clinic & IFAM - 2025

## VISIONARY CARE FOR VISIONARY CREATORS

On July 7<sup>th</sup>, 2025, Villa Therese Catholic Clinic partnered with IFAM to provide free eye care to artists at the IFAM Conference. This initiative represents the strength of two organizations who have forged a partnership to provide basic eye care to some of the world's most inspiring artists!

Here are some of the stats:

- 52** International Artists Served
- 19** Countries represented by artists
- 50+** Pairs of prescription glasses and readers give to artists. **FOR FREE**

# Dental Clinic



**284%**  
Patient population increase

In 2025, our Dental Clinic experienced significant patient growth while sharpening its focus as a public-health-oriented dental provider. As demand increased, this public health approach maximized population-level impact while preventing downstream medical emergencies that are far more expensive. By treating oral health as an essential part of whole-person care, the Dental Clinic expanded access, improved early detection, and strengthened our role as a critical entry point for underserved patients in our region.

VILLA  
THERESE  
CATHOLIC  
CLINIC

“

Getting the care I needed, and couldn't get anywhere else, was so easy. Thank you Dr. Romero and Virgie!

-Michael, Dental Patient

[www.villatherese.org](http://www.villatherese.org)



**\$90,000+**

value of captured dental care provided in 2025!

## Pain's Ripple Effect

Dental pain is a leading cause of **missed work days and lost wages**. Addressing these issues and relieving the pain helps people stay employed and stable.

Over 75% of our dental patients reported pain that impacted daily life.

## Impact of Free Care

A single limited exam and cleaning typically costs ~\$250 for an uninsured patient—care our clinic provides at no cost, removes a major financial barrier, and helps prevent far more expensive dental emergencies down the road.

# 2025 Revenue

## 2025 Recap:



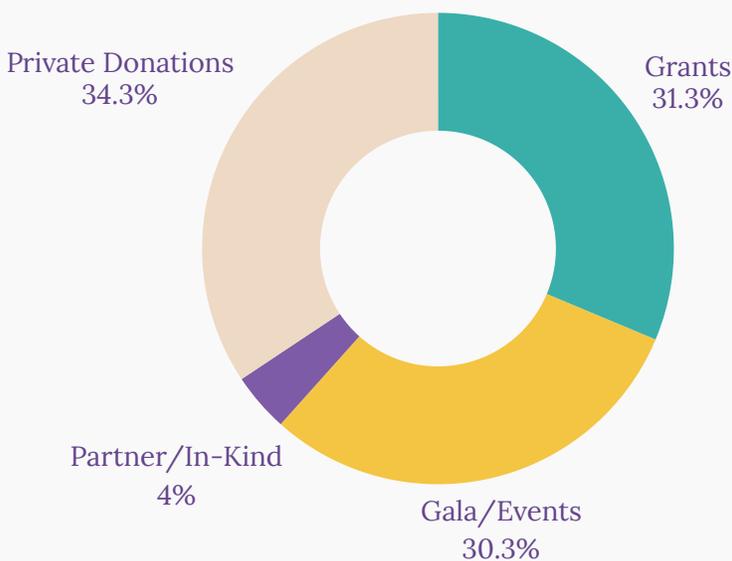
In 2025, Villa Therese Catholic Clinic’s work was made possible through a strong mix of foundation grants, individual and major gifts, and community fundraising events—including our annual gala. This diversified revenue base allowed us to respond quickly to rising patient demand, expand services, and maintain care without cost to those we serve. Each source of support played a vital role in sustaining access to medical, dental, and vision care for uninsured and underinsured neighbors across Northern New Mexico.

As patient volume and complexity continue to increase, sustained philanthropic investment remains essential. While our operational efficiency has improved—bringing our cost per patient to its lowest point in six years—charitable support is what allows us to meet unavoidable demand with timely, compassionate care.

**Every dollar contributed is leveraged carefully, responsibly, and directly toward patient impact**—making continued community support not just meaningful, but necessary. For donors, this means contributions do more than support an organization. They restore access, dignity and hope for individuals and families across Northern New Mexico.

**Sustaining this level of access in 2026 will require increased philanthropic participation - particularly unrestricted support that allows us to respond to real-time patient needs.**

## Donor Type Breakdown



## VOLUNTEERS

Dr. Dolores Shapiro, PhD  
Dr. Elizabeth Ryan-Long  
Dr. Jane Maher  
Dr. Joseph Fammartino  
Dr. Martha Jay  
Dr. Patricia Jackson  
Dr. Ronald Romero  
Dr. Samuel Wann  
Dr. William Kzrymowski  
Carrie Perez, NP  
Elizabeth Cordova  
Erika Guy  
Ken Jenks, PA  
Lisa Huggins, RN  
Lisa Wermeling, PA  
Maria Conchita Alonso  
Rafael Flores  
Rose Himrod  
Ryan Kerr, NP  
Tom Himrod  
Toni Fammartino  
William Bernahl  
Zachary Bartok

### **GALA COMMITTEE VOLUNTEERS:**

Toni Fammartino, Co-Chair  
Stephanie Hamilton, Co-Chair  
Madelaine Russell, Incoming Chair  
Adam Archuleta  
Adrianna Duncan  
Dana Barab  
Dolores Shapiro, PhD  
Elizabeth Sample  
Ellen Cook  
Marianne Jones  
Susan Boe  
Susan Richmond  
Sylvia Sims

### **BOARD OF DIRECTORS:**

William Bernahl, Chair  
Father Larry Brito, Vice Chair  
Adam Archuleta, Treasurer  
Shari Roanhorse, Secretary  
Dr. Aamna Nayyar  
Dr. Paul Ley  
Genevieve Tarnow  
Jennifer Eklund



# A STORY OF IMPACT

*Access to Healthcare Does Not Define You. Period.*

## Early Care, Lasting Change

When Maria came to Villa Therese Clinic, she hadn't seen a doctor in years. Like many uninsured patients, she delayed care until symptoms became impossible to ignore. During her visit, our medical team identified signs of uncontrolled diabetes and provided same-day testing, diagnosis, and treatment, ensuring she left with both a care plan and the medications she needed to begin managing her condition immediately.

Through coordinated follow-up and care management, Maria returned three months later with measurable improvement - her A1C levels had decreased, she was taking her

medications consistently, and she reported feeling more energized and hopeful about her health. **"I finally feel like I'm getting ahead of this instead of falling behind,"** she shared. Maria's story reflects the power of early intervention. By catching chronic disease sooner and removing barriers to care, Villa Therese Clinic helps patients avoid medical crises while improving long-term health outcomes—an approach made possible through sustained donor support.

*Thank you, Villa Therese. You have given me hope!*



*Early diagnosis and treatment of diabetes can significantly reduce complications, hospitalizations, and long-term healthcare costs—improving quality of life while preserving limited resources.*

## ...and it's not just Maria!

Maria's story reflects just one of thousands of moments of care experienced at Villa Therese Clinic. Across our medical, dental, and vision services, patients consistently report feeling respected, supported, and truly seen—resulting in a **4.9 out of 5 patient satisfaction rating**. Words like **“The kindness here is unmatched,”** **“They help a lot, and they do it from the heart,”** and **“I wouldn't be able to make it without this place”** speak to the environment our staff and volunteers create every day. For many patients, Villa Therese is more than a clinic—it is a **lifeline, a place of dignity, and a trusted source of care when no other options exist.**

*At Villa Therese, protection for our patients' anonymity is essential. Therefore, patient surveys are gathered voluntarily and are completely anonymous.*

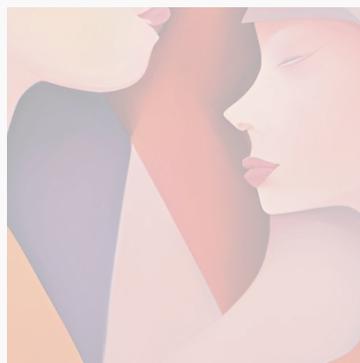
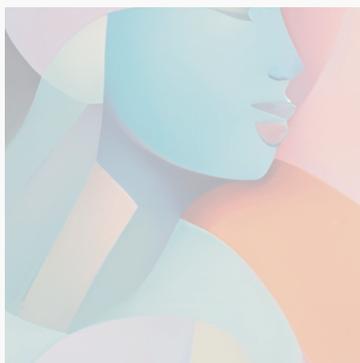
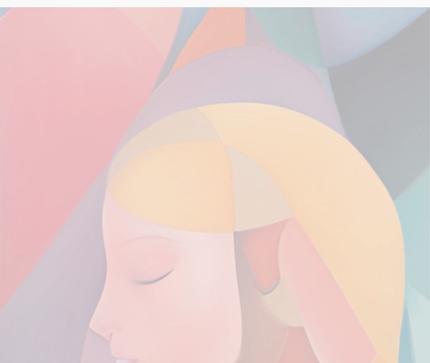
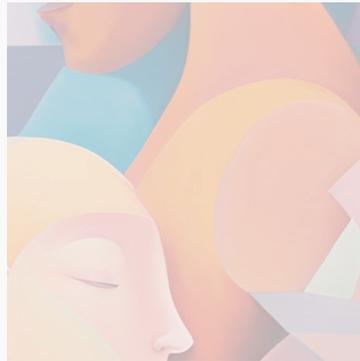
**83%**

of our patients say that paying for healthcare would mean sacrificing essentials like food, rent, or gas.



**4.9**

Satisfaction rating from our patients.



Over 50% of our patients have not seen a doctor in over 2 years.

***In 2026, Villa Therese will focus on stabilizing growth, deepening partnerships, and strengthening unrestricted support to ensure long-term sustainability.***



# Thank You



We hope you find this Annual Impact Report insightful and valuable. We are so grateful for your support and engagement over the last year and look forward to a very successful and healthy 2026!

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